

## Five Year Financial Summary

<i>(In thousands, except per share amounts)</i>	2005	2004	2003	2002	2001
Net sales	\$113,565	\$ 96,982	\$ 76,960	\$ 62,927	\$ 52,943
Net income	7,521	5,386	4,397	2,493	308
Preferred dividends accrued and paid	—	12	56	—	—
Net income available to common shareholders	7,521	5,374	4,341	2,493	308
Earnings per common share <sup>(1)</sup> :					
Basic	0.47	0.34	0.29	0.18	0.02
Diluted	0.46	0.31	0.26	0.15	0.02
Cash dividends per share of common stock	0.075	0.065	—	—	—
Total assets	25,981	30,997	24,681	18,446	16,987
Long-term debt and capital lease obligations, less current maturities	2,211	3,358	3,700	4,057	4,650

<sup>(1)</sup> Earnings per common share for 2001-2002 have been restated for the 2002 stock dividend and the 2003 stock split.

## Stock Price & Dividend Summary

2005	High	Low	Close	Dividend
First Quarter	\$ 10.50	\$ 7.66	\$ 9.00	\$ —
Second Quarter	11.35	8.78	10.62	0.035
Third Quarter	10.85	8.10	9.16	—
Fourth Quarter	15.59	8.50	13.18	0.040
2004	High	Low	Close	Dividend
First Quarter	\$ 9.97	\$ 5.10	\$ 9.60	\$ —
Second Quarter	12.24	8.32	9.41	0.030
Third Quarter	9.87	5.70	7.45	—
Fourth Quarter	9.27	6.50	8.94	0.035