

Reliv International, Inc. is a developer, manufacturer and marketer of a proprietary line of nutritional supplements addressing basic nutrition, specific wellness needs, weight management and sports nutrition. Reliv also offers a line of premium skin care items. These products are sold exclusively to customers through Independent Reliv Distributors working in thirteen countries: United States, Australia, New Zealand, Canada, Mexico, United Kingdom, Ireland, the Philippines, Malaysia, Singapore, Germany, Austria and the Netherlands.



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2006 Financial Highlights

(In thousands, except per share amounts)

<i>At December 31</i>	<i>2006</i>	<i>% change</i>	<i>2005</i>	<i>% change</i>	<i>2004</i>
Net sales	\$ 117,467	3.4%	\$ 113,565	17.1%	\$ 96,982
Net income	7,898	5.0%	7,521	39.6%	5,387
Net income available to common shareholders	7,898	5.0%	7,521	40.0%	5,374
Earnings per share					
Basic	0.48	2.1%	0.47	38.2%	0.34
Diluted	0.47	2.2%	0.46	48.4%	0.31
Total assets	37,282	43.5%	25,981	(16.2%)	30,997
Long-term debt, less current maturities	—	(100.0%)	2,211	(34.2%)	3,358
Stockholders' equity	27,734	120.7%	12,565	(30.9%)	18,191
Return on net sales	6.7%		6.6%		5.5%
Return on average total assets	23.2%		25.8%		19.1%
Return on equity	35.6%		53.2%		36.1%
Current ratio	2.88		1.40		2.41
Long-term debt to equity ratio	0.00		0.18		0.18